

## Message Text

UNCLASSIFIED

PAGE 01 NEW DE 06523 061042Z

ACTION COME-00

INFO OCT-01 PASS-00 EB-07 NEA-10 ISO-00 /018 W

-----070434Z 043399 /14

R 060804Z MAY 77

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 3220

UNCLAS NEW DELHI 6523

E.O. 11652: N/A

TAGS: BEXP IN

SUBJECT: GOI TENDER FOR CRANES

TO: MARION POWER SHOVEL CO.

617 W. CENTER STREET

MARION, OHIO

MR. S.R. CHOPRA, GENERAL MANAGER, CRANE AND RECOVERY  
DIVISION, PEAREY LAL AND SONS (EAST PUNJAB) LTD., 21-A  
JANPATH, NEW DELHI, INDIA 110001 TELEX: 3640 GRAMS:  
SPACEAGE, PROVIDED FOLLOWING INFORMATION REGARDING GOVERNMENT OF  
INDIA TENDER FOR SEVENCranes TO BE USED FOR UNLOADING CARGO AT  
PORTS. PEARY LAL AND SONS IS MEDIUM SIZE COMPANY WHICH PRESENTLY  
IS LOCAL DISTRIBUTOR FOR BRAITHWAITE AND CO. INDIA  
LTD., LOCAL MANUFACTURER OF SMALL CRANES.

TENDER CALLS FOR SEVEN CRANES, TWO TO BE INSTALLED BY 31  
DEC 1977 AND REMAINING FIVE WITHIN TWO YEARS. CRANES MUST  
BE CAPABLE OF LIFTING THIRTY TONS AT MAXIMUM RADIUS  
OUTREACH OF THIRTY METERS AT 80 PERCENT OF TIPPING LOAD AND  
CAPABLE OF YIELDING FIFTEEN COMPLETE LOAD CYCLES PER HOUR. BOOM  
IS TO BE TOWER OR OTHER SUITABLE TYPE.

SPECIFICATIONS ARE CURRENTLY BASED ON COLES COLOSSUS 6000  
TRUCK CRANE. MR. CHOPRA SAYS POSSIBLE TO SUBMIT BID FOR  
TRUCK CRANES OR ALTERNATIVES SUCH AS CRAWLER, PORT, OR  
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LOCOMOTIVE CRANES. MAY BE POWERED BY DIESEL/ELECTRIC OR  
DIESEL/MECHANICAL OR ANY OTHER.

DEADLINE FOR BIDS IS 30 MAY 1977. COMPETITION IS MAINLY  
COLES (UK) AND THEN SEVERAL JAPANESE FIRMS. TENDER WAS  
SENT ONLY TO SELECTED SUPPLIERS, BUT CHOPRA BELIEVES  
OPPORTUNITY EXISTS FOR US SUPPLIER IF COMPETITIVE ON

INSTALLATION SCHEDULE AND PRICE.

MR. CHOPRA REQUESTED TENDER INFORMATION BE BROUGHT TO  
ATTENTION OF YOUR COMPANY. IF YOU ARE INTERESTED, SUGGEST  
YOU CONTACT MR. S.R. CHOPRA AT ABOVE ADDRESS.

L. RICHARD JACKSON  
COMMERCIAL ATTACHE  
US EMBASSY  
NEW DELHI, INDIA.SCHNEIDER

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
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**Disposition Case Number:** n/a  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Subject:** GOI TENDER FOR CRANES TO: MARION POWER SHOVEL CO. 617 W. CENTER STREET  
**TAGS:** BEXP, IN  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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